

COMMONWEALTH OF VIRGINIA

Unified Certification Program

Disadvantaged Business Enterprise Program 49 C.F.R. Part 26

Uniform Certification Application

ROADMAP FOR APPLICANTS

(1) Should I apply?

- Is your firm at least 51%-owned by a socially and economically disadvantaged individual(s) who also controls the firm?
- o Is the disadvantaged owner a U.S. citizen or lawfully admitted permanent resident of the U.S.?
- o Size standard and does not exceed \$20.41 million in gross annual receipts?
- Is your firm organized as a for-profit business?
 - If you answered "Yes" to all of the questions above, you may be eligible to participate in the U.S. DOT DBE program.
- (2) Be sure to attach all of the required documents listed in the Documents Check List at the end of this form with your completed application.
- (3) Where can I find more information?
 - U.S. DOT <u>http://osdbuweb.dot.gov/business/dbe/index.html</u> (this site provides useful links to the rules and regulations governing the DBE program, questions and answers, and other pertinent information)
 - <u>SBA http://www.ntis.gov/naics (provides a listing of NAICS codes) and</u> <u>http://www.sba.gov/size/indextableofsize.html (provides a listing of NAICS codes)</u>
 - o 49 CFR Part 26 (the rules and regulations governing the DBE program)

Under Sec. 26.107 of CFR Part 26, dated February 2, 1999, if at any time, the Department or a recipient has reason to believe that any person or firm has willfully and knowingly provided incorrect information or made false statements, the Department may initiate suspension or debarment proceedings against the person or firm under 49 CFR Part 29, Governmentwide Debarment and Suspension (nonprocurement) and Governmentwide Requirements for Drug-free Workplace (grants), take enforcement action under 49 CFR Part 31, Program Fraud and Civil Remedies, and/or refer the matter to the Department of Justice for criminal prosecution under U.S.C.1001, which prohibits false statements in Federal programs.



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Section 1: CERTIFICATION INFORMATION

A. Prior / Other Certifications		
Is your firm currently certified for any of	DBE	Name of certifying agency:
the following programs?		Has your firm's state UCP conducted an Onsite Visit?
(If Yes, check appropriate box(es))		\Box Yes, on: (<i>date</i>) State: \Box No

Prior / Other applications and Privileges Β.

Has your firm (under any name) or any of its owners, Board of Directors, officers or management personnel, ever withdrawn an application for any of the programs listed above, or ever been denied certification, decertified, or debarred or suspended or otherwise had bidding privileges denied or restricted by any state or local agency, or Federal entity?

Yes, on (date) 🗌 No

If Yes, identify State and name of state, local or Federal agency, and explain the nature of the action:

Section 2: GENERAL INFORMATION

A. Contact Information			
1) Contact Person:	Title:		2) Legal Name of Firm:
3) Phone:	4) Other Phone:		5) Fax:
6) Email:		7) Website:	
8) Street Address of Firm (No P.O. Box):			County or Parish:
9) Mailing Address of Firm (<i>if different</i>):			County or Parish:

Β. **Business profile**

1) Describe the primary activities of your firm:	2) Federal Tax I.D.(if any):
3) This firm was established on: (<i>date</i>)	4) I/We have owned this firm since: (<i>date</i>)
5) Method of Acquisition (check all that apply):	
Started new business Bought existing business	Inherited business Secured concession
Merger or consolidation Other: explain:	
6) Is your firm "for profit"? Yes No	STOP! If your firm is NOT for-profit, then you do NOT qualify for this program and do NOT need to fill out this application.

Virginia Unified Certification Progra	m						
7) Type of firm (check all that apply):							
Sole Proprietorship							
Partnership							
Corporation							
Limited Liability Partnership							
Limited Liability Corporation							
Joint Venture							
Other, describe:							
8) Has your firm ever existed under differe Yes No If Yes, explain:	ent ownership, a dif	fferent type of	ownership, or a different nam	ne?			
9) Number of employees: Full-time:	Part-time:	TOTAL:					
10) Specify the gross receipts of the firm for	or the last 3 years:	Year:	Total Receipts: \$				
	•	Year:	Total Receipts: \$				
		Year:	Total Receipts: \$				
C. Relationships with Other Bu	sinesses						
 Is your firm co-located at any of its busi warehouse, facilities, equipment, or office If Yes, identify: Other Firm's name: 					e space	e, y	ard,
Explain nature of shared facilities:							
2) At present, or at any time in the past,	a) been a subsidi	ary of any oth	er firm?		Yes		No
has your firm:	b) consisted of a	partnership in	which one or more of the par	tners	are oth	ner	firms?
					Yes		No
	c) owned any per	rcentage of an	y other firm?		Yes		No
	d) had any subsid	diaries?			Yes		No
3) Has any other firm had an ownership in	terest in your firm a	at present or a	t any time in the past?] Yes		No
4) If you answered "Yes" to any of the que	estions in (2) a) $- d$) and/or (3), id	lentify the following for each	(attacl	h extra sh	heet	s if needed)
Name:	Address:		Type of Busines	ss:			
1.							
2.							
3.							
D. Immediate Family Member Bus	ringsog						
Do any of you or your immediate family member bus		nage another	company? Yes No	`			
If Yes, then list (<i>attach extra sheets if needed</i>		anage another		,			

If Yes, then list (attach extra sheets if needed): Type of Business Own or Manage? 1. 2.

Section 3: OWNERSHIP

Identify all individuals or holding companies with any ownership interest in your firm, providing the information

requested below. (If more than one owner, attach separate sheets for each additional owner.)

A. Background Information					
1) Name:	2) Title:			3) Home Phone #	#:
4) Home Address: <i>Street</i> & #: , <i>City</i> :	, State:	Zip:			
5) Gender: Male Female	6) Ethnic group membership (check all that apply)				
7) U.S. Citizen: Yes No	Black	Hispanic Hispanic	🗌 Nati	ve American	Asian Pacific
8) Lawfully Admitted Permanent Resident: Yes No	Subcontinent	Asian	Othe	er (specify)	

Ownership Interest В.

1) Number of years as owner:	2) Initial investment to	o acquire ownership	<u>Type</u>	Dollar Value			
3) Percentage owned:	in firm:		Cash	\$			
5) Tereentage owned.			Real Estate	\$			
4) Family relationship to other owners:			Equipment	\$			
			Other	\$			
5) Shares of Stock: Number:	Percentage:	Class:	Date Acquired:	Method Acquired:			
6) Does this owner perform a management or supervisory function for any other business? See Yes No							
If Yes, identify: Name of Business:	Function/Title:						
7) Does this owner own or work for any other firm(s) that has a relationship with this firm (<i>e.g. ownership interest, shared office space, financial investments, equipment, leases, personnel sharing, etc.</i> ?) Yes No							
If Yes, identify: Name of Business:	Function/Title:	Nature of Business F	Relationship				

C. Disadvantaged Status - NOTE: Complete this section only for each owner applying for DBE qualification (i.e. for each owner claiming to be socially and economically disadvantaged)

1) What is the Personal Networth of the owner(s) applying for DBE Certification? (Use and attach the Personal Networth Statement with this application; attach additional sheets if more than one owner is applying)
2) Has any trust been created for the benefit of this disadvantaged owner(s)? Yes No
If Yes, explain:

Section 4: CONTROL

A. Identify your firm's Officers & Board of Directors (If additional space is required, attach a separate sheet):							
	Name	Title	Date Appointed	Ethnicity	Gender		
1) Officers of the	a)						
Company	b)						
	c)						
	d)						
	e)						
2) Board of	a)						
Directors	b)						
	c)						
	d)						
	e)						
3) Do any of the per-	son's listed in (1) and/or (2) abo	ve perform a manage	ment or supervisory fur	nction for any other bu	siness?		
Yes No	If Yes, identify for each: Person	: Title:					
	Busines	ss: Function:					
4) Do any of the person's listed in (1) and/or (2) above own or work for any other firm(s) that has a relationship with this firm? (e.g. ownership interest, shared office space, financial investments, equipment, leases, personnel sharing, etc?) Yes No							
If Yes, identify for e	ach: Firm Name: Persor	1:					
Nature of Business H	Relationship:						

Identify your firm's management personnel who control your firm in the following areas. (If more than two persons, attach a B. separate sheet)

	Name	Title	Ethnicity	Gender
1) Financial Decisions	a.			
(responsibility for lines of credit, surety bonding, supplies, etc.)	b.			
2) Estimating & bidding	a.			
	b.			
3) Negotiating & contract	a.			
execution	b.			
4) Hiring/firing of management	a.			
personnel	b.			
5)Field/Production Operations	a.			
Supervisor	b.			
6) Office management	a.			
	b.			
7) Marketing/sales	a.			
	b.			
8) Purchasing of major	a.			
equipment	b.			
9) Authorized to sign company	a.			
checks (for any purpose)	b.			
10) Authorized to make	a.			
financial transactions	b.			

11) Do any of the persons listed in (1) through (10) above perform a management or supervisory function for any other business?							
Yes No If Yes, identify for each: Person: Title:							
Business: Function:							
12) Do any of the persons listed in (1) through (10) above own or work for any other firm that has a relationship with this firm? (<i>e.g. ownership interest, shared office space, financial investments, equipment, leases, personnel sharing, etc.</i> ?)							
Yes No							
If Yes, identify for each: Firm Name: Person:							
Nature of Business Relationship:							

C. Indicate your firm's inventory in the following categories (attach additional sheets if needed)

1. Equipment

	Type of Equipment	Make / Model	Current Value	Owned or Leased?
a)				
b)				
c)				

2. Vehicles

Type of Vehicle	Make / Model	Current Value	Owned or Leased?
a)			
b)			
c)			

3. Office Space

Street Address		Owned or Leased?	Current Value of Property or Lease	
a)				
b)				

4. Storage Space

Street Address	Owned or Leased?	Current Value of Property or Lease
a)		
b)		

D. Does your firm rely on any other firm for management functions or employee payroll? Yes No If Yes, explain:

E. Financial Information

1) Banking Information:			
a) Name of bank:	b) Phone No:		
c) Address of bank:	City:	State:	Zip:

2) Bonding Information: If you h	ave bonding c	apacity, identi	ify: a) Binder No:
b) Name of agent / broker:	c) Phone No	:	
d) Address of agent / broker:	City:	State:	Zip:
e) Bonding limit: Aggregate limit	t: \$ Pr	oject limit: \$	

F. Identify all sources, amounts and purposes of money loaned to your firm, including the names of any persons or firms securing the loan, if other than the listed owner:

Name of Source	Address of Source	Name of Person Securing Loan	Original Amount	Current Balance	Purpose of Loan
1)					
2)					
3)					

G. List all contributions or transfers of assets to/from your firm and to/from any of its owners over the past two years (attach additional sheets if needed)

Contribution / Asset	Dollar Value	From Whom Transferred	To Whom Transferred	Relationship	Date of Transfer
1)					
2)					
3)					

H. List current licenses/permits held by any owner and/or employee of your firm (e.g. contractor, engineer, architect, etc.) (attach additional sheets if needed):

Name of License or Permit Holder	Type of License or Permit	Expiry Date	License Number and State
1)			
2)			
3)			

I. List the three largest contracts completed by your firm in the past three years, if any:

Name of Owner / Contractor	Name / Location of Project	Type of Work Performed	Dollar Value of Contract
1)			
2)			
3)			

J. List the three largest active jobs on which your firm is currently working:

Name of Prime Contractor and Project Number	Location of Project	Type of Work Performed	Project Start Date	Anticipated Completion Date	Dollar Value of Contract
1)					
2)					
3)					

ADDITIONAL INFORMATION REQUIRED BY THE VIRGINIA UCP

1. Please list no more than 10 NAICS Codes under which your firm works: (see http://www.census.gov/naics/2007/NAICOD07.HTM)

NAICS Code	Work Description	

- 2. If your firm is <u>NOT</u> a Virginia Home State company, and if you intend physically to come into Virginia to work, you need to have a Certificate of Authority to Do Business in Virginia, from the Virginia State Corporation Commission. If you do not have such a Certificate, and need one, please visit the Commission's website at <u>www.scc.virginia.gov</u> to obtain one, and enclose a copy of it with your other supporting documents to this application.
- 3. If claiming Minority status, you may be asked to submit documentary proof of status such as a government-issued photo-ID or other document (e.g. birth certificate) showing minority status, membership in minority cultural organizations (e.g. Hispanic Chamber of Commerce, Minority church), letters of recommendation from the Minority community in which you are claiming membership, or a Tribal Card from a Native American Tribe.

AFFIDAVIT OF CERTIFICATION

This form must be signed and notarized for each owner upon which disadvantaged status is relied.

A MATERIAL OR FALSE STATEMENT OR OMISSION MADE IN CONNECTION WITH THIS APPLICATION IS SUFFICIENT CAUSE FOR DENIAL OF CERTIFICATION, REVOCATION OF A PRIOR APPROVAL, INITIATION OF SUSPENSION OR DEBARMENT PROCEEDINGS, AND MAY SUBJECT THE PERSON AND/OR ENTITY MAKING THE FALSE STATEMENT TO ANY AND ALL CIVIL AND CRIMINAL PENALTIES AVAILABLE PURSUANT TO APPLICABLE FEDERAL AND STATE LAW.

I ______(full name printed), swear or affirm under penalty of law that I am

_____(title) of applicant firm ______ (firm name) and that I have read and

understood all of the questions in this application and that all of the foregoing information and statements submitted in this application and its attachments and supporting documents are true and correct to the best of my knowledge, and that all responses to the questions are full and complete, omitting no material information. The responses include all material information necessary to fully and accurately identify and explain the operations, capabilities and pertinent history of the named firm as well as the ownership, control, and affiliations thereof.

I recognize that the information submitted in this application is for the purpose of inducing certification approval by a government agency. I understand that a government agency may, by means it deems appropriate, determine the accuracy and truth of the statements in the application, and I authorize such agency to contact any entity named in the application, and the named firm's bonding companies, banking institutions, credit agencies, contractors, clients, and other certifying agencies for the purpose of verifying the information supplied and determining the named firm's eligibility.

I agree to submit to government audit, examination and review of books, records, documents and files, in whatever form they exist, of the named firm and its affiliates, inspection of its places(s) of business and equipment, and to permit interviews of its principals, agents, and employees. I understand that refusal to permit such inquiries shall be grounds for denial of certification.

If awarded a contract or subcontract, I agree to promptly and directly provide the prime contractor, if any, and the Department, recipient agency, or federal funding agency on an ongoing basis, current, complete and accurate information regarding (1) work performed on the project; (2) payments; and (3) proposed changes, if any, to the foregoing arrangements.

I agree to provide written notice to the recipient agency or Unified Certification Program (UCP) of any material change in the information contained in the original application within 30 calendar days of such change (e.g., ownership, address, telephone number, etc.).

I acknowledge and agree that any misrepresentations in this application or in records pertaining to a contract or subcontract will be grounds for terminating any contract or subcontract which may be awarded; denial or revocation of certification; suspension and debarment; and for initiating action under federal and/or state law concerning false statement, fraud or other applicable offenses.

I certify that I am a socially and economically disadvantaged individual who is an owner of the above-referenced firm seeking certification as a Disadvantaged Business Enterprise (DBE). In support of my application. I certify that I am a member of one or more of the following groups, and that I have held myself out as a member of the group(s) (check all that apply):

<u>I hereby certify that I am a (*check all that apply*):</u>

Female Hispanic American

Black American Native American

Asian - Pacific American Subcontinent Asian American

Other (specify):

I certify that I am socially disadvantaged because I have been subjected to racial or ethnic prejudice or cultural bias, or have suffered the effects of discrimination, because of my identity as a member of one or more of the groups identified above, without regard to my individual qualities.

I further certify that my personal net worth does not exceed \$1,320,000, and that I am economically disadvantaged because my ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities as compared to others in the same or similar line of business who are not socially and economically disadvantaged.

I declare under penalty of perjury that the information provided in this application and supporting documents is true and correct.

Executed on: _____ (date)

Signature ____

(DBE Applicant)

NOTARY CERTIFICATE

City / County of		_
In the Commonwealth / State of		_
The foregoing instrument was subscrib	ed and sworn before	me
This day of	, 20,	
Ву		_ (name of person / DBE applicant)
	_Notary Signature	Notary Registration #
My Commission expires:		

NOTARY SEAL		

DBE UNIFORM CERTIFICATION APPLICATION SUPPORTING DOCUMENTS CHECKLIST In order to complete your application for DBE certification, you must attach copies of all of the following documents as they apply to you and your firm.

<u>All Applicants</u>

- Work experience resumes (include places of ownership/employment with corresponding dates), for all owners and officers of your firm
- Personal Financial Statement (form available with this application)
- Personal tax returns for the past three years, if applicable, for each owner claiming disadvantaged status
- **Q** Your firm's tax returns (gross receipts) and all related schedules for the past three years
- Documented proof of contributions used to acquire ownership for each owner (*e.g., both sides of cancelled checks*)
- **Q** Your firm's signed loan agreements, security agreements, and bonding forms
- Descriptions of all real estate (including office/storage space, etc.) owned/leased by your firm and documented proof of ownership/signed leases
- List of equipment leased and signed lease agreements
- List of construction equipment and/or vehicles owned and titles/proof of ownership
- Documented proof of any transfers of assets to/from your firm and/or to/from any of its owners over the past two years
- □ Year-end balance sheets and income statements for the past three years (*or life of firm, if less than three years*); a new business must provide a current balance sheet
- All relevant licenses, license renewal forms, permits, and haul authority forms
- DBE and SBA 8(a) or SDB certifications, denials, and/or decertifications, if applicable
- Bank authorization and signatory cards
- □ Schedule of salaries (or other compensation or remuneration) paid to all officers, managers, owners, and/or directors of the firm
- Trust agreements held by any owner claiming disadvantaged status, if any

Partnership or Joint Venture

Original and any amended Partnership or Joint Venture Agreements

Corporation or LLC

- Official Articles of Incorporation (*signed by the state official*)
- Both sides of all corporate stock certificates and your firm's stock transfer ledger
- Shareholders' Agreement
- Minutes of all stockholders and board of directors meetings
- Corporate by-laws and any amendments
- Corporate bank resolution and bank signature cards
- Official Certificate of Formation and Operating Agreement with any amendments (for LLCs)

Trucking Company

- Documented proof of ownership of the company
- Insurance agreements for each truck owned or operated by your firm
- Title(s) and registration certificate(s) for each truck owned or operated by your firm
- List of U.S. DOT numbers for each truck owned or operated by your firm

Regular Dealer

- Proof of warehouse ownership or lease
- List of product lines carried
- List of distribution equipment owned and/or leased

<u>NOTE</u>: The specific state UCP to which you are applying may have additional required documents that you must also supply with your application. Contact the appropriate certifying agency to which you are applying to find out if more is required.